

## Message Text

UNCLASSIFIED

PAGE 01 SAN JO 04208 082307Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----021179 090336Z /73

R 092105Z SEP 77  
FM AMEMBASSY SAN JOSE  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8699

UNCLAS SAN JOSE 4208

E.O. 11652: N/A  
TAGS: BEXP CS  
SUBJ: TRADE OPPORTUNITY: FOREIGN CALL FOR TENDERS  
DR

1. 223/01/T1;/35
2. 070777
3. CH DUDLEY
4. 22\$

5. Y-OTHER (COOPERATIVE)
6. WRITE TO:  
SR GERENTE GENERAL  
CO-OPERATIVA DE PESCADORES DE PUNTARENAS R.L.  
C/O BANCO ANGLO COSTARRICENSE  
SECCION DE FINANCIACION PESQUERA  
APARTADO 10038  
SAN JOSE, COSTA RICA  
PHONE: 23-23-98
7. PROPUESTA PARA LA CONSTRUCCION DE FLOTA PESQUERA
8. 11/15/77 - 09:00 HRS.
9. 201
10. 37313/2500 - 50 UNITS - FISHING BOATS 10/10.36 METERS  
1 UNIT - FISHING BOAT, 21 METER
11. Z IS BID, PART OF THE NATIONAL FISHING DEVELOPMENT PLAN, CALLS  
FOR QUOTATIONS FOR THE CONSTRUCTION OF FIFTY FISHING VESSELS AND  
ONE FISHING TRAINING VESSEL FOR THE PUNTARENAS FIYJRHMAN'S COOP-  
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ERATIVE. PRICES MUST BE GOOD FOR A PERIOD OF 120 WORKING DAYS FROM  
THE BID'S EXPIRING DATE. A FOUR MONTH4S MAINTENANCE GUARANTEE OF  
\$50,000 FOR 20 VESSELS, \$25,000 FOR LOTS OF 10 VESSELS (\$125,000  
FOR THE TOTAL OF ): VESSELS) AND \$15,000 FOR THE 21 METER VESSEL  
AS WELL AS A PERFORMANCE GUARANTEE OF 10 PER CENT OF THE AWARD,  
ARE REQUIRED. EQUIPMENT MUST BE GUARANTEED BY THE MANUFACTURER  
FOR 6 MONTHS AFTER DELIVERY. THE BID DOCUMENT ESTABLISHES A PRE-

REFERENCE FOR LOCAL CONSTRUCTION (DEFINED AS 40 PER CENT OF TOTAL COST) BY ADDING TO THE CIF PRICE OF THE FOREIGN ORIGIN BIDS, 15 PERHKWP OR THE EQUIVALENT OF THE CUSTOMS DUTIES, WHICHEVER IS LESS. PAYMENT CONDITIONS FOR THE 10 TO 10.36 METER BOATS ARE 10 PER CENT WITHIN 10 DAYS OF CONTRACT SIGNING, 50 PER CENT WHEN CONSTRUCTION IS COMPLETED, 30 PER CENT ON DELIVERYIYN PUMEHRENAS (PACIFIC COAST), WITH 10 PER CENT RETAINED AS THE PERFORMANCE GUARANTEE. PAYMENT CONDITIONS FOR THE 21 METER VESSEL ARE 10 PER CENT WITHIN 10 DAYS OF CONTRACT SIGNING, 35 PERCENT WHEN HULL IS COMPLETED, 30 PER CENT ON LAUNCHING, AND 25 PER KCNT 15 DAYS AFTER DELIVERY IN PUNTARENAS. PRICE AND DELIVERY ARE VERY IMPORTANT ASPECTS IN WINNING THIS BID.

12. THIS BIEAIS FINANCED BY THE INTER-AMERICAN DEVELOPMENT BANK AND THE BANCO ANGLO COSTARRICENSE. SPECIFICATIONS, REQUIREMENTS AND CONDITIONS BEING AIR-POUCHEDJ Z THEY MAY ASLO BE OBTAINED FROM THE ADDRESSSFN ITEM 6 ABOVE. BANCO ANGLO CONTACT FOR THIS BID IS SR RAFAEL QUESADA WHO IS THE CHIEF OF THE SECCION DE FINANCIACION PESQUERA. KILDAY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770326-0670  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** n/a  
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**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY: FOREIGN CALL FOR TENDERS DR  
**TAGS:** BEXP, CS  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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